



Introduction

- **What we sell:** Avanti Destinations is the leader for independent travel to Europe, Central America, and South America offering a wide range of modular FIT packages. Avanti Destinations specializes in providing hard-to-find-options for experienced travelers at the best values.
- **Who we are:** Avanti Destinations was formed in 1981 as an independent tour operator, and has been a premier FIT tour operator for 31 years. We are members of **USTOA** and **ASTA**.

Destinations

<i>Latin America</i>		
Central America		South America
<ul style="list-style-type: none"> • Belize • Costa Rica • Mexico 	<ul style="list-style-type: none"> • Guatemala • Panama 	<ul style="list-style-type: none"> • Argentina • Bolivia • Brazil • Chile • Colombia • Ecuador • Galapagos • Peru
<i>Europe</i>		
Specializing in Villas, Manor Homes, B&B, Cooking, Walking & Biking Programs		
<ul style="list-style-type: none"> • Austria • Belgium • Britain • Czech Republic • France • Germany • Greece • Hungary • Ireland 	<ul style="list-style-type: none"> • Italy • The Netherlands • Poland • Portugal • Scotland • Spain • Switzerland • Wales 	<ul style="list-style-type: none"> • Cooking programs in Italy, France & Belgium • Villas & farmhouses in Italy • Wine-tasting packages in Italy, France, Spain, Portugal & Germany • Rail programs connecting major cities in England, France, Italy, Spain, Germany & Eastern Europe • Scenic rail excursions in Switzerland • Walking & Biking programs in Tuscany & Umbria • Self-drive programs throughout Europe • Châteaux in the Loire Valley • Manor houses, castles and B&Bs in Ireland • Pousadas in Portugal

The Experience

- **KNOWLEDGE:** We take the reservation staff to our destinations so that they experience the product. Our products are hand selected and seen by our staff.
- **INTIMACY:** Our smaller local suppliers are empowered to “host” and help your clients to make their vacation an unforgettable authentic experience.
- **INDEPENDENCE:** Our product offers unique accommodations and experiences for the individual traveler. Choose from our modular components to create your ideal itinerary.

Product Overview

- **Discovery Vacations** include 2-night hotel starter packages to major cities (with or without international air), transfers, optional day tours and overnight extensions off the beaten track. We also offer specialty interactive programs such as self-guided biking programs, villa stays, cruises and jungle lodges.
- **Complete Vacations** are multiple night pre-planned itineraries packed with highlights and “must sees” of a region and include transfers, hand-selected hotels and tours, either land only or combined with special airfares.
- **Accommodations** are hand-selected and regularly inspected by our staff to help you make the best-informed choices for your clients.
- **Avanti Destinations’** programs are designed to give excellent value with a true taste of the diverse cultures.

Latin America:

- Central America product includes beach resorts, eco-lodges, Mayan ruins, national parks, wildlife reserves and more.
- South America product includes hotel packages to capital cities, beach resorts, Amazon jungle lodges, Machu Picchu, Galapagos and Chile cruises, Patagonia packages and more.
- Interactive and eco-adventure options let the travelers experience as well as observe the special environments found in Latin America. Look for our “soft adventure programs”.

Europe:

- Handpicked, “boutique” style hotels (in all the major cities and many smaller towns)
- Specialty programs such as villas, châteaux, manor houses, self-guided walking and biking, B&Bs, voucher programs, cooking schools and other soft adventure programs.
- Flexible Land/Car packages such as self-guided driving tours and Go-As-You-Please voucher programs including rental cars.
- Special features products include Pousadas of Portugal at the most competitive pricing in the market

International Air Division:

- **Commissionable tour fares** on 18 major carriers from throughout the US to over 100 destinations in Europe and Latin America. Business class upgrades on most carriers to Europe when booking a minimum of 5 nights’ hotel. We hold confirmed travel plans with only \$150 per person deposit with final payment due 60 days prior to departure.
- For rates, rules and booking 24 hours a day visit www.avantidestinations.com.

Airline Partners

Aerolineas Argentinas	Continental Airlines	SAS
Air Canada	Delta Air Lines	Swiss
Air France	Iberia	TACA Airlines
Alitalia	Iceland Air	TAM
American Airlines	KLM	United Airlines
Austrian Airlines	LAN	US Airways
British Airways	Lufthansa	

Typical Clientele

The typical Avanti client:

- From 30-65 years. Typical “Baby Boomer” or “Young Professional.” Families also.
- Independent clients who enjoy unique travel experiences, active “soft adventure” travel and the culture of the destinations.
- Experienced travelers who like to venture off the beaten track but yet appreciate the first-hand recommendations and comfortable accommodations.

How to Sell

- **Complete Customization:** Avanti Destinations offers the most complete, creative and flexible products that are built for your clients’ needs. We create their vacation how they want it!
- **Peace of Mind:** Avanti Destinations empowers our local supplier to make any and all changes necessary to ensure that your client has a successful vacation. These “HOSTED” services exist throughout your client’s trip **24** hours a day.
- **Guaranteed Price:** Avanti Destinations guarantees the price of a land tour once deposit is received.
- **An Authentic Experience:** We pride ourselves on cultural diversity and letting “first hand experience” be the true teacher. All services are conducted in English with bilingual guides.

Important Telephone Numbers

- **Reservations Hotline:** **800.422.5053**
- **Sales & Marketing:** **503.295.1100**

- **FAX:** **800.422.9505 or 503.295.2723**

Hours of Operation

Mon. – Fri. 6:30am – 5:30pm PST

Payment Policy

- Deposit of \$150 p.p. is required to confirm a booking more than 60 days prior to departure.
- Within 60 days of departure, full payment is required to confirm.
- Cruises and some packages have unique deposit, payment and cancellation requirements. These will be stated at time of booking.
- Payment may be made by credit card or agency check. We accept American Express, VISA, MasterCard, or Discover Card. **MCO’s are not accepted**

Address for Payments & Correspondence

**Avanti Destinations
1629 SW Salmon St.
Portland, OR 97205**

Tel. 503.295.1100

Documentation

- Documents are issued within 3-4 weeks prior to travelers US departure date.

Late Booking Requests

- Reservations will be accepted subject to availability and provided payment has been received and documents can be delivered. A special handling fee of \$35 will be assessed to bookings made or paid within 21 days of departure.

Cancellation Policy

<u>Date from Departure</u>	<u>Fee per person/per tour</u>
Prior to full payment	Deposit
Full payment date to 8 days prior to departure	Deposit plus nonrefundable charges
7-1 days prior to departure	\$250 plus nonrefundable charges
No shows	100%

- Some special packages have unique cancellation policies and/or nonrefundable deposits for arrangements that will be stated at the time of booking. Please consult our brochure for full details.
- Unused or partially used tour features are non-refundable.
- **TRIP CANCELLATION INSURANCE IS STRONGLY RECOMMENDED.**

Automated Booking Capabilities

Now you can book air, land packages, cars & sightseeing on our website!

- Check availability and book tour air fares!
- Book air and land packages in one record
- Confirmations e-mailed back to your workstation
- Real-time availability and booking—24 hours a day, 7 days per week!
- View our Europe and Latin America brochures, and/or order them on the website
- Your IATA/ARC number is the only password you need

Book Online at: www.avantidestinations.com

Email Address: bookings@avantidestinations.com

Main Contacts

Perry Bender	Regional Sales Director - Central	847.558.9350	pbender@avantidestinations.com
Pascale Theurier Beard	Regional Sales Director - Northwest	503.784.3910	ptheurier@avantidestinations.com
Kim Williams	Regional Sales Director - West	916.990.2603	kwilliams@avantidestinations.com
Gina Bang	Inside Sales Manager	503.821.1400	rbang@avantidestinations.com
Ken Pringle	Director of Reservation Sales	503.821.1401	kpringle@avantidestinations.com
Nate Guilfoyle	Reservations Supervisor	503.821.1416	nguiffoyle@avantidestinations.com
Elijah Rhoads	Reservations Supervisor	503.821.1418	erhoads@avantidestinations.com
Gaby Anderson	Reservations Supervisor	503.821.1413	ganderson@avantidestinations.com
Customer Relations	Post Travel Assistance	503.295.1100	customerrelations@avantidestinations.com

Group Bookings

For Latin Packages for ten pax or more:

- Email requests to avanti.groups@avantidestinations.com

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